

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for Electric Motor Repair
 FOR: Small Motors (3-250 HP) and Large Motors (300 HP and Greater)
 TIME & January 1, 2013 through December 31, 2013
 DATE: 3:00 p.m., September 28, 2012

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	Electric Motor Rewind, LLP 102 S. Navigation Blvd. Corpus Christi, TX 78405	San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Rd. San Antonio, TX 78212	Integrated Power Services 1500 East Main La Porte, TX 77571
ITEM 1	SMALL MOTOR REPAIR (UP TO 250 HP)	UNIT	20,000.00	20,000.00	20,000.00	20,000.00
	Purchase or Manufactured Parts	PRICE	+20%	+20%	+20%	+20%
A1.	Parts purchased for repairs and invoiced to SAW S (Handling)	TOTAL	24,000.00	24,000.00	24,000.00	24,000.00
A2.	Parts manufactured by motor service center and invoiced to SAWS	UNIT	5,000.00	5,000.00	5,000.00	5,000.00
		PRICE	-10%	-10%	-10%	-10%
		TOTAL	4,500.00	4,500.00	4,500.00	4,500.00
A3.	Replacements, new motors purchased in lieu of repair when at SAWS discretion is more cost effective than repair (% discount)	UNIT	20,000.00	20,000.00	20,000.00	20,000.00
		PRICE	27%	-25%	-25%	20%
		TOTAL	14,600.00	15,000.00	15,000.00	24,000.00
	Shop and Field Service Requirements	UNIT				
1.	Est. 400 hrs. In Shop Repair Regular Time	PRICE	27.90	32.50	32.50	65.00
		TOTAL	11,160.00	13,000.00	13,000.00	26,000.00
2.	Est. 60 hrs. In Shop Repair Overtime	UNIT				
		PRICE	47.90	48.00	45.00	76.00
		TOTAL	2,874.00	2,880.00	2,700.00	4,560.00
3.	Est. 60 hrs. Field Service Repair Regular	UNIT				
		PRICE	27.90	32.50	48.75	110.00
		TOTAL	1,674.00	1,950.00	2,925.00	6,600.00
4.	Est. 30 hrs. Field Service Repair Overtime	UNIT				
		PRICE	47.90	48.00	48.75	130.00
		TOTAL	1,437.00	1,440.00	1,462.50	3,900.00
5.	Est. 100 hrs. Machine Shop Labor Regular time	UNIT				
		PRICE	27.90	32.50	32.50	60.00
		TOTAL	2,790.00	3,250.00	3,250.00	6,000.00
6.	Est. 30 hrs. Machine Shop Labor Overtime	UNIT				
		PRICE	47.90	48.00	45.00	71.00
		TOTAL	1,437.00	1,440.00	1,350.00	2,130.00
	Recondition and Rewind	UNIT				
7.	8 Units Single-Phase, up to 10 HP Recondition	PRICE	127.50	267.50	486.00	2,750.00
		TOTAL	1,020.00	2,140.00	3,888.00	22,000.00
8.	8 Units Single-Phase, up to 10 HP Rewind	UNIT				
		PRICE	510.00	560.00	968.00	11,275.00
		TOTAL	4,080.00	4,480.00	7,744.00	90,200.00
9.	8 Units Three-Phase, up to 10 HP Recondition	UNIT				
		PRICE	255.00	358.00	415.00	2,930.00
		TOTAL	2,040.00	2,864.00	3,320.00	23,440.00
10.	8 Units Three-Phase, up to 10 HP Rewind	UNIT				
		PRICE	510.00	515.00	613.00	11,798.00
		TOTAL	4,080.00	4,120.00	4,904.00	94,384.00

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Electric Motor Rewind, LLP 102 S. Navigation Blvd. Corpus Christi, TX 78405	San Antonio Armature Works, Inc. 1015 N. Colorado San Antonio, TX 78207	Massengale Armature Works, Inc. 1031 Basse Rd. San Antonio, TX 78212	Integrated Power Services 1500 East Main La Porte, TX 77571
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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE	Electric Motor Rewind, LLP	San Antonio Armature Works, Inc.	Massengale Armature Works, Inc.	Integrated Power Services
11.	8 Units Three-Phase, 15 HP Recondition	318.75 TOTAL 2,550.00	318.75 2,550.00	445.00 3,560.00	445.00 3,560.00	3,192.00 25,536.00
12.	8 Units Three-Phase, 15 HP Rewind	680.00 TOTAL 5,440.00	680.00 5,440.00	695.00 5,560.00	742.00 5,936.00	14,121.00 112,968.00
13.	8 Units Three-Phase, 20 HP Recondition	382.50 TOTAL 3,060.00	382.50 3,060.00	445.00 3,560.00	544.00 4,352.00	3,275.00 26,200.00
14.	8 Units Three-Phase, 20 HP Rewind	765.00 TOTAL 6,120.00	765.00 6,120.00	764.00 6,112.00	861.00 6,888.00	15,341.00 122,728.00
15.	8 Units Three-Phase, 25 HP Recondition	488.75 TOTAL 3,910.00	488.75 3,910.00	567.00 4,536.00	590.00 4,720.00	3,615.00 28,920.00
16.	8 Units Three-Phase, 25 HP Rewind	807.50 TOTAL 6,460.00	807.50 6,460.00	926.00 7,408.00	929.00 7,432.00	15,695.00 125,560.00
17.	8 Units Three-Phase, 30 HP Recondition	552.50 TOTAL 4,420.00	552.50 4,420.00	567.00 4,536.00	590.00 4,720.00	3,899.00 31,192.00
18.	8 Units Three-Phase, 30 HP Rewind	850.00 TOTAL 6,800.00	850.00 6,800.00	1,081.00 8,648.00	1,059.00 8,472.00	17,108.00 136,864.00
19.	8 Units Three-Phase, 40 HP Recondition	680.00 TOTAL 5,440.00	680.00 5,440.00	737.00 5,896.00	754.00 6,032.00	4,363.00 34,904.00
20.	8 Units Three-Phase, 40 HP Rewind	1,020.00 TOTAL 8,160.00	1,020.00 8,160.00	1,398.00 11,184.00	1,238.00 9,904.00	18,993.00 151,944.00
21.	8 Units Three-Phase, 50 HP Recondition	807.50 TOTAL 6,460.00	807.50 6,460.00	737.00 5,896.00	754.00 6,032.00	4,650.00 37,200.00
22.	8 Units Three-Phase, 50 HP Rewind	1,275.00 TOTAL 10,200.00	1,275.00 10,200.00	1,514.00 12,112.00	1,465.00 11,720.00	21,573.00 172,584.00
23.	8 Units Three-Phase, 60 HP Recondition	977.50 TOTAL 7,820.00	977.50 7,820.00	921.00 7,368.00	842.00 6,736.00	4,810.00 38,480.00
24.	8 Units Three-Phase, 60 HP Rewind	1,530.00 TOTAL 12,240.00	1,530.00 12,240.00	1,770.00 14,160.00	1,665.00 13,320.00	22,810.00 182,480.00

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 Corpus Christi, TX 78405

San Antonio Armature Works,
 Inc.
 1015 N. Colorado
 San Antonio, TX 78207

Massengale Armature Works,
 Inc.
 1031 Basse Rd.
 San Antonio, TX 78212

Integrated Power Services
 1500 East Main
 La Porte, TX 77571

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25.	8 Units Three-Phase, 75 HP Recondition	PRICE TOTAL	1,105.00 8,840.00	921.00 7,368.00	842.00 6,736.00	5,989.00 47,912.00
26.	8 Units Three-Phase, 75 HP Rewind	PRICE TOTAL	1,657.50 13,260.00	2,015.00 16,120.00	1,704.00 13,632.00	24,910.00 199,280.00
27.	8 Units Three-Phase, 100 HP Recondition	PRICE TOTAL	1,275.00 10,200.00	1,057.00 8,456.00	965.00 7,720.00	1,230.00 9,840.00
28.	8 Units Three-Phase, 100 HP Rewind	PRICE TOTAL	1,785.00 14,280.00	2,502.00 20,016.00	2,123.00 16,984.00	2,770.00 22,160.00
29.	8 Units Three-Phase, 125 HP Recondition	PRICE TOTAL	1,360.00 10,880.00	1,302.00 10,416.00	1,386.00 11,088.00	1,315.00 10,520.00
30.	8 Units Three-Phase, 125 HP Rewind	PRICE TOTAL	2,125.00 17,000.00	2,995.00 23,960.00	2,330.00 18,640.00	3,110.00 24,880.00
31.	8 Units Three-Phase, 150 HP Recondition	PRICE TOTAL	1,615.00 12,920.00	1,302.00 10,416.00	1,686.00 13,488.00	1,320.00 10,560.00
32.	8 Units Three-Phase, 150 HP Rewind	PRICE TOTAL	2,422.50 19,380.00	3,337.00 26,696.00	2,781.00 22,248.00	3,520.00 28,160.00
33.	4 Units Three-Phase, 200 HP Recondition	PRICE TOTAL	1,912.50 7,650.00	1,482.00 5,928.00	1,986.00 7,944.00	1,475.00 5,900.00
34.	4 Units Three-Phase, 200 HP Rewind	PRICE TOTAL	2,805.00 11,220.00	4,421.00 17,684.00	3,478.00 13,912.00	4,350.00 17,400.00
35.	4 Units Three-Phase, 250 HP Recondition	PRICE TOTAL	2,125.00 8,500.00	1,482.00 5,928.00	1,986.00 7,944.00	1,690.00 6,760.00
36.	4 Units Three-Phase, 250 HP Rewind	PRICE TOTAL	3,102.50 12,410.00	4,956.00 19,824.00	3,978.00 15,912.00	5,232.00 20,928.00
	Total Purchased or Manufactured Parts (A1+A2+A3)	TOTAL	43,100.00	43,500.00	43,500.00	52,500.00
	Shop and Field Service Requirements (1 through 6)	TOTAL	21,372.00	23,960.00	24,687.50	49,190.00

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	Recondition and Rewind Requirements (7 through 36)	TOTAL	246,840.00	286,952.00	275,928.00	1,861,884.00
			*			
	TOTAL CONTRACT AMOUNT ITEM I	TOTAL	311,312.00	354,412.00	344,115.50	1,963,574.00
ITEM II	LARGE MOTOR REPAIR (300 HP AND UP)	UNIT	20,000.00	20,000.00	20,000.00	20,000.00
	Purchase or Manufactured Parts	PRICE	+20%	+20%	+20%	+20%
A1.	Parts purchased for repairs and invoiced to SAW S (Handling)	TOTAL	24,000.00	24,000.00	24,000.00	24,000.00
		UNIT	5,000.00	5,000.00	5,000.00	5,000.00
		PRICE	-10%	-10%	-10%	-10%
A2.	Parts manufactured by motor service center and invoiced to SAWS	TOTAL	4,500.00	4,500.00	4,500.00	4,500.00
		UNIT	20,000.00	20,000.00	20,000.00	20,000.00
		PRICE	27%	-25%	-25%	20%
A3.	Replacements, new motors purchased in lieu of repair when at SAWS discretion is more cost effective than repair (% discount)	TOTAL	14,600.00	15,000.00	15,000.00	24,000.00
	Shop and Field Service Requirements	UNIT				
1.	Est. 400 hrs. In Shop Repair Regular Time	PRICE	27.90	32.50	32.50	65.00
		TOTAL	11,160.00	13,000.00	13,000.00	26,000.00
		UNIT				
2.	Est. 60 hrs. In Shop Repair Overtime	PRICE	47.90	48.00	45.00	76.00
		TOTAL	2,874.00	2,880.00	2,700.00	4,560.00
		UNIT				
3.	Est. 40 hrs. In Shop Repair Overtime	PRICE	27.90	32.50	48.75	110.00
		TOTAL	1,116.00	1,300.00	1,950.00	4,400.00
		UNIT				
4.	Est. 20 hrs. In Shop Repair Overtime	PRICE	47.90	48.00	48.75	130.00
		TOTAL	958.00	960.00	975.00	2,600.00
		UNIT				
5.	Est. 40 hrs. Machine Shop Labor Regular time	PRICE	27.90	32.50	32.50	60.00
		TOTAL	1,116.00	1,300.00	1,300.00	2,400.00
		UNIT				
6.	Est. 20 hrs. Machine Shop Labor Overtime	PRICE	47.90	48.00	45.00	71.00
		TOTAL	958.00	960.00	900.00	1,420.00
		UNIT				
7.	Recondition and Rewind 4 Units Three-Phase, 300 HP Recondition	PRICE	2,380.00	2,713.00	3,690.00	2,750.00
		TOTAL	9,520.00	10,852.00	14,760.00	11,000.00
		UNIT				
8.	4 Units Three-Phase, 300 HP Rewind	PRICE	3,400.00	5,654.00	8,202.00	11,275.00
		TOTAL	13,600.00	22,616.00	32,808.00	45,100.00

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9.	4 Units Three-Phase, 350 HP Recondition	PRICE	2,720.00	2,713.00	3,690.00	2,930.00
		TOTAL	10,880.00	10,852.00	14,760.00	11,720.00
10.	4 Units Three-Phase, 350 HP Rewind	PRICE	3,612.50	5,654.00	8,202.00	11,798.00
		TOTAL	14,450.00	22,616.00	32,808.00	47,192.00
11.	4 Units Three-Phase, 400 HP Recondition	PRICE	3,060.00	2,743.00	3,690.00	3,192.00
		TOTAL	12,240.00	10,972.00	14,760.00	12,768.00
12.	4 Units Three-Phase, 400 HP Rewind	PRICE	4,505.00	5,654.00	8,202.00	14,121.00
		TOTAL	18,020.00	22,616.00	32,808.00	56,484.00
13.	4 Units Three-Phase, 450 HP Recondition	PRICE	3,527.50	2,921.00	3,726.00	3,275.00
		TOTAL	14,110.00	11,684.00	14,904.00	13,100.00
14.	4 Units Three-Phase, 450 HP Rewind	PRICE	5,100.00	5,654.00	8,280.00	15,341.00
		TOTAL	20,400.00	22,616.00	33,120.00	61,364.00
15.	4 Units Three-Phase, 500 HP Recondition	PRICE	4,250.00	3,086.00	3,726.00	3,615.00
		TOTAL	17,000.00	12,344.00	14,904.00	14,460.00
16.	4 Units Three-Phase, 500 HP Rewind	PRICE	5,780.00	8,279.00	8,280.00	15,695.00
		TOTAL	23,120.00	33,116.00	33,120.00	62,780.00
17.	4 Units Three-Phase, 600 HP Recondition	PRICE	4,930.00	3,183.00	3,855.00	3,899.00
		TOTAL	19,720.00	12,732.00	15,420.00	15,596.00
18.	4 Units Three-Phase, 600 HP Rewind	PRICE	6,757.50	8,279.00	8,568.00	17,108.00
		TOTAL	27,030.00	33,116.00	34,272.00	68,432.00
19.	4 Units Three-Phase, 700 HP Recondition	PRICE	5,100.00	3,263.00	4,205.00	4,363.00
		TOTAL	20,400.00	13,052.00	16,820.00	17,452.00
20.	4 Units Three-Phase, 700 HP Rewind	PRICE	7,097.50	9,368.00	9,345.00	18,993.00
		TOTAL	28,390.00	37,472.00	37,380.00	75,972.00
21.	4 Units Three-Phase, 800 HP Recondition	PRICE	5,482.50	3,551.00	4,555.00	4,650.00
		TOTAL	21,930.00	14,204.00	18,220.00	18,600.00
22.	4 Units Three-Phase, 800 HP Rewind	PRICE	7,650.00	10,136.00	10,112.00	21,573.00
		TOTAL	30,600.00	40,544.00	40,448.00	86,292.00

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23.	4 Units Three-Phase, 900 HP Recondition	UNIT PRICE TOTAL	5,780.00 23,120.00	3,803.00 15,212.00	4,941.00 19,764.00	4,810.00 19,240.00
24.	4 Units Three-Phase 900 HP Rewind	UNIT PRICE TOTAL	8,712.50 34,850.00	11,000.00 44,000.00	10,980.00 43,920.00	22,810.00 91,240.00
25.	4 Units Three-Phase, 1000 HP Recondition	UNIT PRICE TOTAL	6,375.00 25,500.00	4,000.00 16,000.00	5,233.00 20,932.00	5,989.00 23,956.00
26.	4 Units Three-Phase, 1000 HP Rewind	UNIT PRICE TOTAL	10,200.00 40,800.00	11,665.00 46,660.00	11,630.00 46,520.00	24,910.00 99,640.00
27.	4 Units Three-Phase, 1750 HP Recondition	UNIT PRICE TOTAL	8,500.00 34,000.00	4,724.00 18,896.00	6,630.00 26,520.00	6,787.00 27,148.00
28.	4 Units Three-Phase, 1750 HP Rewind	UNIT PRICE TOTAL	15,087.50 60,350.00	14,768.00 59,072.00	14,735.00 58,940.00	39,168.00 156,672.00
	Total Purchased or Manufactured Parts (A1+A2+A3)	TOTAL	43,100.00	43,500.00	43,500.00	52,500.00
	Shop and Field Service Requirements (1 through 6)	TOTAL	18,182.00	20,400.00	20,825.00	41,380.00
	Recondition and Rewind Requirements (7 through 28)	TOTAL	*	531,244.00	617,908.00	1,036,208.00
	TOTAL CONTRACT AMOUNT ITEM II	TOTAL	581,312.00	595,144.00	682,233.00	1,130,088.00
	TOTAL ITEMS 1 & 2	TOTAL	892,624.00			
	EXTENSION 1		892,624.00			
	EXTENSION 2		892,624.00			

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	EXTENSION 3		892,624.00			
	Terms		2% 10 days	2% 10 days	1.5% 10 days	Net 30 days
	Delivery Days					

***DENOTES LOW BIDDER**

BID INVITATIONS MAILED TO AND/OR PICKED UP BY:

Alamo Electric Motor Co.
 Electric Motor Rewind
 Five Star
 Fluid Masters
 Grayson Armature Works, Inc.
 Integrated Power Services
 Loyd Armature Works

Massengale Armature Works, Inc.
 Mission Controls
 Paramount Electric Motors
 San Antonio Armature Works
 Taylor Armature Works
 United Electric Motor Co.
 Water Well Services

SAWS Website